

## First Round Questions

1. Identify each team member. It is not necessary to be a student to compete. However, there is a prize for the best student team. For student team members, please provide the following information on each member. Note: to be considered as a student team, at least one member must be currently enrolled in a graduate degree program (e.g. MS/MBA/MD/JD/PhD) or post-doctoral scholar program. Please enter "N/A" where the question is not applicable to a team member.
  - Name;
  - Citizenship;
  - Name of University (if applicable);
  - Academic Status (please specify, if applicable)
    - MS, MBA, MD, JD, PhD, or equivalent graduate program. If equivalent graduate program, provide a short description of this program;
    - post-doc; or
    - undergraduate;
  - Month/Year of Expected Graduation (if applicable);

(Example: Jan Doe; London University; MBA; May 2011; Swiss citizen. Lindsay Smith; London University; PhD; June 2013; British citizen)

2. Provide the e-mail address for each team member identified above. The e-mail addresses should be separated by commas.  
(Example: [jdoe@londonuniversity.edu](mailto:jdoe@londonuniversity.edu), [smith@londonuniversity.edu](mailto:smith@londonuniversity.edu))
3. What language does your team use to speak together?
4. Provide the name and title of the mentor/faculty advisor who is providing guidance to the team on the business plan (if applicable)
5. Provide the e-mail address for the faculty advisor identified above (if applicable)
6. Which of the following best describes the industry of your business venture:
  - a. Chemicals
  - b. Energy
  - c. Environment and Materials
  - d. Consumer Products
  - e. High Tech (including Electronics
  - f. IT
  - g. Telecom
  - h. Engineering
  - i. and Transportation)
  - j. Clean Tech
  - k. Green Tech or Environmental Technology
  - l. Life Sciences
  - m. Social Entrepreneurism
  - n. Social Media

- o. Other
- 7. Has your business venture secured financing or other capital arrangements from any source? Enter "Yes" or "No". If yes, disclose the amounts and sources of such funding.
- 8. Has your business venture generated revenues? Enter "Yes" or "No". If yes, disclose the amounts and sources of such revenues.
- 9. Which of the following types of intellectual property are you including in your business plan?
  - a. Patent
  - b. Copyright
  - c. Trademark
  - d. Trade Secret
  - e. More than one of the above
  - f. Other
- 10. If you answered "other" to the question above, describe your intellectual property. Please refer to Competition Guidelines and sign up below to discuss your plan with an LES mentor.
- 11. Please provide the location of the first page (page number) and number of pages included in the intellectual property and intellectual property strategy sections of your business plan. (e.g. page 20, 4 pages)
- 12. Are you interested in receiving mentorship from IP business experts?
- 13. Are you interested in accessing Team Resources such as previous participants' business plans and other resources? If yes, the link and password will be forwarded to you. Please contact [bplan@lesfoundation.org](mailto:bplan@lesfoundation.org) if you do not receive the link and password within 48 hours.
- 14. Are you interested in using analytical tools from the IP ToolBox?
- 15. Upload your business plan.
- 16. Please provide the location of the first page (page number) and number of pages included in the intellectual property and intellectual property strategy sections of your business plan. (e.g. page 20, 4 pages)

### **Additional Final Round Questions**

- A. Upload your final business plan
- B. Provide the location of the first page (page number) and number of pages included in the intellectual property and intellectual property strategy sections of your business plan. (e.g. page 20, 4 pages)
- C. Upload your one minute pitch
- D. Provide a link to your 10 minute presentation as a Powerpoint file with voice-over or a video. By submitting the presentation, the team members certify that they have reviewed and agree to abide by the Competition. Be sure that you can maintain that link until May 15, 2017.
- E. Upload a team photo Powerpoint presentation style, providing the name of each member of the team.

- F. In order for the LES Foundation to issue prize money, we must receive your W-9 form <http://www.irs.gov/pub/irs-pdf/fw9.pdf> (for US residents) or your W-8BEN form <http://www.irs.gov/pub/irs-pdf/fw8ben.pdf> (for non-US residents). Please make one .pdf of forms for all team members and upload here.